### THE MEADFA O9-11 NOV. 2025 INTERCONTINENTAL DUBAI FESTIVAL CITY

## SPONSORSHIP OPPORTUNITIES

# **ENERGIZE - INNOVATE**





DXB

### MEADFA CONFERENCE SPONSORSHIP PACKAGES

INTRODUCTION

Organized in partnership with TFWA and hosted by Dubai Duty Free, The MEADFA Conference is scheduled to take place in the UAE from 09-11 November 2025 at the InterContinental Dubai Festival City in Dubai. This event provides an excellent opportunity to expand your reach in the region.

#### ABOUT MEADFA

MEADFA represents and serves the travel retail industry in the Middle East & Africa region through a wide network bringing together the industry stakeholders, defending their interest and keeping them informed of the latest regional and global industry developments.

Our mission is to promote the development of the duty-free and travel retail industry by providing a dynamic platform for collaboration, learning, and advocacy.

MEADFA is a non-profit making trade association consisting mainly of Middle East & Africa based duty-free retail organizations including, border, seaport, and diplomatic shops, airport landlords, brand owners, suppliers, related association and distributors.

#### THE OPPORTUNITY

MEADFA's tailored sponsorship packages ensure that every brand we work with is perfectly positioned to engage the people they want to meet. Whether through branding or exclusive sponsorship of a networking event, the MEADFA team will make sure your brand is noticed. We are encouraging you to take part in this Conference either by attending or by actively participating through one of the high-exposure sponsorship opportunities.

For any further clarifications re sponsorship opportunities contact <u>micheline@meadfa.com</u>.

Bringing together an audience of influential decision makers and giving them an opportunity to learn and debate the major regional issues facing the Duty Free and Travel Retail industry, The MEADFA Conference is opening the way to meet, network and present your brand to the major key players in the region.

Your presence at The MEADFA Conference will not only give you an opportunity to refresh, it will also enable you to build invaluable relationships with industry leaders and professionals.

#### Entrance fees:

- MEADFA & TFWA Members: € 720
- Non-Members: € 820

Includes the 2-day conference, lunches and social events (welcome cocktail and gala dinner). Further 30% discount will be granted to the 4th person onwards in each company.

Contact <a href="mailto:support@meadfa.com">support@meadfa.com</a> for any further clarifications in relation to registrations.

#### Thank you for your support.



 Image: Mean of the mean

### DIAMOND PARTNER ELITE PACKAGE

EXHIBITION STANDS EXPOSURE & BENEFITS (LIMITED AVAILABILITY)

#### PRIOR TO THE EVENT

- Logo present on banner at industry Press Conference during TFWA World Exhibition & Conference in Cannes (France), which is usually covered by all of the major industry Press.
- Mention of your sponsorship in the press release(s) related to the conference.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.
- Announcement of sponsorship and opportunity for your company to promote your activity with a max. 30 seconds video published on MEADFA Social Media Channels.
- Access to list of delegates 15 days before the conference.

**DURING THE EVENT** 

- Exhibition Stand (standard size 3 x 2 mtrs)
  - a. Back wall panel max 2.5mtr height
  - b. Stand should be open on 3 sides
  - c. Design and furniture to be organised by Sponsor
- High visibility: corporate logo on screen throughout the conference.
- Digital Signage: advert opportunity in break-out area of the conference.
- Logo displayed on backdrop of registration area.
- Sponsorship acknowledgement on slides during conference.
- Full page advert in the MEADFA Official Guide & Directory.
- Personalized Spot in the MEADFA Official Guide & Directory showcasing your company logo with a brief overview in the sponsors section.
- Product/ Brochure distribution in the conference gift bag.
- Complimentary conference passes: 4 passes.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.

#### AFTER THE EVENT

• Logo with links on MEADFA Conference page of www.meadfa.com and at www.tfwa.com







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#### DURING THE EVENT

- Branding of the venue and activity opportunity during the Social Event.
- High visibility: corporate logo on screen throughout the conference.
- Digital Signage: advert opportunity in break-out area of the conference.
- · Logo displayed on backdrop of registration area.
- Sponsorship acknowledgement on slides during conference.
- Full page advert in the MEADFA Official Guide & Directory.
- Personalized Spot in the MEADFA Official Guide & Directory showcasing your company logo with a brief overview in the sponsors section.
- Product/ Brochure distribution in the conference gift bag.
- Complimentary conference passes: 4 passes
- · Logo with links on Conference Page of www.meadfa.com and at www.tfwa.com.

#### AFTER THE EVENT

Logo with links on MEADFA Conference page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>







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### PLATINUM PARTNER PREMIUM PACKAGE

EXPOSURE & BENEFITS

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- Mention of your sponsorship in the press release(s) related to the conference.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.
- Announcement of sponsorship and opportunity for your company to promote your activity with a max. 30 seconds video published on MEADFA Social Media Channels.
- Access to list of delegates 15 days before the conference.

**DURING THE EVENT** 

- High visibility: corporate logo on screen throughout the conference.
- Digital Signage: advert opportunity in break-out area of the conference.
- · Logo displayed on backdrop of registration area.
- Sponsorship acknowledgment on slides during conference.
- Full page advert in the MEADFA Official Guide & Directory.
- Personalized Spot in the MEADFA Official Guide & Directory showcasing your company logo with a brief overview in the sponsors section.
- · Product/ Brochure distribution in the conference gift bag.
- Complimentary conference passes: 2 passes.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.

#### AFTER THE EVENT

• Logo with links on MEADFA Conference page of www.meadfa.com and at www.tfwa.com



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### GOLD PARTNER ADVANCED PACKAGE

**EXPOSURE & BENEFITS** 

#### PRIOR TO THE EVENT

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- Mention of your sponsorship in the press release(s) related to the conference.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.
- Announcement of sponsorship on MEADFA Social Media Channels.
- Access to list of delegates 15 days before the conference.

**DURING THE EVENT** 

- Digital Signage: advert opportunity in break-out area of the conference.
- Logo displayed on backdrop of registration area.
- Sponsorship acknowledgement on slides during conference.
- Full page advert in the MEADFA Official Guide & Directory .
- Personalized Spot in the MEADFA Official Guide & Directory showcasing your company logo with a brief overview in the sponsors section.
- Complimentary conference passes: 1 pass.
- Logo with links on Conference Page of www.meadfa.com and at www.tfwa.com.

#### AFTER THE EVENT

Logo with links on MEADFA Conference page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>



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### COFFEE BREAK TARGETED PACKAGE

EXPOSURE & BENEFITS 2 AVAILABLE

#### PRIOR TO THE EVENT

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- Mention of your sponsorship in the press release(s) related to the conference.
- Logo with link on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.
- Announcement of sponsorship on MEADFA Social Media Channels.
- Access to list of delegates 15 days before the conference.

**DURING THE EVENT** 

- Sampling opportunity for your product during the welcome and mid-morning coffee breaks.
- Digital signage in the break-out area of the conference with the option to stream a video advert related to your brand.
- · Logo displayed on backdrop of registration area.
- Sponsorship acknowledgement on slides during conference.
- Full page advert in the MEADFA Official Guide & Directory .
- Personalized Spot in the MEADFA Official Guide & Directory showcasing your company logo with a brief overview in the sponsors section.
- Product/ Brochure distribution in the conference gift bag.
- Complimentary conference passes: 1 pass.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.

#### AFTER THE EVENT

• Logo with links on MEADFA Conference page of www.meadfa.com and at www.tfwa.com

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#### THE MEADFA | 09 - 11 NOV. 2025 INTERCONTINENTAL CONFERENCE | DUBAI FESTIVAL CITY

### OTHER SPONSORSHIP OPPORTUNITIES

**EXPOSURE & BENEFITS** 

### WINE & SPIRITS PARTNERS - Welcome Cocktail - Gala Dinner

An opportunity for your company to supply its wines & spirits for one of the 2 available Social Events (T&C apply\*):

- Recognition during social event through table cards.
- Mention of your sponsorship in the press release(s) related to the conference.
- Announcement of sponsorship on MEADFA Social Media Channels.
- Digital Signage: advert opportunity in break-out area of the conference.
- · Logo displayed on backdrop of registration area.
- Sponsorship acknowledgment on slides during conference.
- Full page advert in the MEADFA Official Guide & Directory .
- Personalized Spot in the MEADFA Official Guide & Directory showcasing your company logo with a brief overview in the sponsors section.
- Complimentary conference passes: 2 passes.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.

\* In addition to the cost of the package, you will also be responsible for covering the corkage fees charged by the hotel/venue.

#### DIGITAL SIGNAGE

Strategically placed throughout the venue, an opportunity to deliver targeted messages to MEADFA audience on the move.

- Advert opportunity in break-out area of the conference.
- · Logo displayed on backdrop of registration area.
- Sponsorship acknowledgement on slides during conference.
- · Logo with links on Conference Page of www.meadfa.com and at www.tfwa.com.



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### OTHER SPONSORSHIP OPPORTUNITIES

**EXPOSURE & BENEFITS** 

#### **GIFT BAG**

One of the "Top Takeaways" from the MEADFA event. Two packages are available to promote your brand:

#### **1- Advert on GIFT BAG**

- Branding the 2 side panels of the Gift Bag with your company branding / adverts.
- Exclusive to your brand.
- Mention of your sponsorship in the press release(s) related to the conference.
- Announcement of sponsorship on MEADFA Social Media Channels.
- Sponsorship acknowledgement on slides during conference.
- Personalized Spot in the Delegate Directory showcasing your company logo with a brief overview in the sponsors section.
- Product / brochure distribution in gift bag.
- Complimentary conference passes: 1 pass.
- Logo with links on Conference Page of <u>www.meadfa.com</u> and at <u>www.tfwa.com</u>.

#### 2- Product Distribution in GIFT BAG

- Distribute your product in the Gift Bag.
- Logo displayed on backdrop of registration area.
- Sponsorship acknowledgement on slides during conference.
- · Logo with links on Conference Page of www.meadfa.com and at www.tfwa.com.



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### OTHER SPONSORSHIP OPPORTUNITIES

**EXPOSURE & BENEFITS** 

#### THE MEADFA OFFICIAL GUIDE & DIRECTORY

#### THE MEADFA OFFICIAL GUIDE & DIRECTORY

The only publication included in the MEADFA Conference delegate pack, an essential reference and a starting point to connect with the industry stakeholders during and post event.

#### THE PUBLICATION INCLUDES:

- An update on the region's travel industry.
- Highlights on the major players in the region.
- Insight into the MEADFA Conference program, speakers and sponsors.
- A list of delegates and companies attending the MEADFA Conference.

#### **EXPOSURE OPPORTUNITIES:**

- Bookmark
- Advertorial
- Advert (Single/ Double page)







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### PACKAGES RATES

THE MEADFA CONFERENCE

> FOR MORE INFORMATION PLEASE CONTACT: Operations Manager - MEADFA +971 4 299 6663 +971 50 656 3358 micheline@meadfa.com

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DUILAN Nov IL 2025

<ul> <li>DIAMOND PARTNER</li> <li>ELITE PACKAGE (EXHIBITION S</li> <li>NETWORKING PACKAGE</li> </ul>	STAND)	AED	110,000
<ul><li>PLATINUM PARTNER</li><li>PREMIUM PACKAGE</li></ul>		AED	75,000
<ul><li>GOLD PARTNER</li><li>ADVANCED PACKAGE</li></ul>		AED	40,000
<ul><li>COFFEE BREAK</li><li>TARGETED PACKAGE</li></ul>		AED	30,000
WINE & SPIRITS • TARGETED PACKAGE		AED	30,000
ADVERT ON GIFT BAG		AED	30,000
DIGITAL SIGNAGE		AED	18,000
OFFICIAL GUIDE & DIRECTORY			
BOOKMARK		AED	18,000
ADVERTORIAL		AED	10,000
SINGLE PAGE ADVERT		AED	8,000
PRODUCT DISTRIBUTION		AED	10,000











2024 Abu Dhabi, UAE OVERVIEW

### **LINK TO PROGRAM & SPEAKERS**

#### ATTENDANCE





#### 568 Delegates/ 261 Companies

RETAILER & LANDLORD 152 (27%)

 SUPPLIER / BRAND
 AGENT/DISTRIBUTOR

 260 (45.5%)
 90 (16%)

PRESS / MEDIA 14 (5%) SERVICE PROVIDERS 3 (0.5%)



#### ATTENDANCE BY REGION







PAST ATTENDANCE by Company

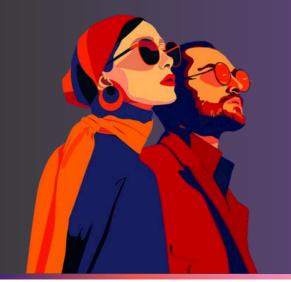
ABU DHABI AIRPORTS COMPANY (ADAC) ADITYA BIRLA GROUP **AER RIANTA INTERNATIONAL** AER RIANTA INT'L (MIDDLE EAST) W.L.L. AFRICA TRAVEL RETAIL (PTY) LTD AGTHIA GROUP PJSC AIRPORT LUXURY TRAVEL AJMAL PERFUMES AJMAL'S PERFUME MANUFACTURING & OUDH PROCESSING INDUSTRY AKA INTERNATIONAL DUTY FREE AL FAKHER TOBACCO FACTORY AL HARAMAIN PERFUMES LLC AL JABER NOVELTY AL MADINAH HERITAGE COMPANY AL MUSBAH INTERNATIONAL TRADING GR AL NASSMA CHOCOLATE LLC ALCOHOLES Y VINOS S.A. ALFRED RITTER GMBH & CO KG ALTIMETRE LLC AMADI JOURNEYS AMTSC AHLAN AVENUE ANDS TRADING FZCO APHRODITE DUTY FREE SHOP APTRA ARABIAN MARKETING CORPORATION FZCO ATLANTIC DUTY FREE AU COEUR DU LUXE AURORA WORLD LTD AVOLTA B&S **B&S PAUL GLOBAL** BACARDI MARTINI CORPORATION LTD BAHRAIN DUTY FREE CO. WLL **BARDINET SA** 

BAT GLOBAL TRAVEL RETAIL LTD BATEEL INTERNATIONAL LLC **BAYADERA HOLDING LLC BEAM SUNTORY** BEAM SUNTORY DISTRIBUTION TLD BEAUTE LUXE DUTY FREE **BEAUTY & FRAGRANCE INT'L FZCO BENIGNA PARFUMS LLC** BEVERLY HILLS POLO CLUB FZCO **BLOOM DEAD SEA LIFE BLUE GULF MARKETING & EVENTS MANAGEMENT** LLC BLUEPRINT BOMMIDALA ENTERPRISES PVT LTD **BOTTEGA SPA BROWN-FORMAN** BUTLERS CHOCOLATES LTD CABEAU, INC CAMPARI INTERNATIONAL SRL CARLSBERG BREWERIES A/S CASA MAESTRI CHAMPAGNE LAURENT PERRIER CHANEL CHOYA UMESHU SOUTH EAST ASIA PTE LTD **CIERRA PERFUMES CLARINS SA** CLAUDE BRAND RETAIL SOLUTION PVT LTD CLOETTA TRAVEL RETAIL **CLUSTER 2 AIRPORTS** COMESA BUSINESS COUNCIL COTY GENEVA SA COUNTRY TRADING PLC CRAFTSMAN COMPANY DUBAI CREATION ALEXANDRE MIYA PARIS LTD CROWN DUTY FREE











PAST ATTENDANCE by Company

DELAVIUDA ALIMENTACIÓN, S.A.U DELHI DUTY FREE SERVICES PRIVATE LIMITED DESIGN GO LTD DFNI DFP WORLD LTD DFS MIDDLE EAST DHALL FOODS AND BEVERAGES PTE LTD DIAGEO (ME) DIAGEO GLOBAL TRAVEL RETAIL **DIVERSE FLAVOURS DUBAI AIRPORTS** DUBAI DUTY FREE DUTY FREE DYNAMICS DUTY FREE GEORGIA DUTY FREE GLOBAL LIMITED DUTY FREE WORLD COUNCIL **EDRINGTON** EGYPTAIR TOURISM (KARNAK) & DUTY FREE EMPEROR BLUE FASHION LLC **ENRICO SERAFINO** ESSENTIAL COMMUNICATIONS ESTEE LAUDER MIDDLE EAST FZE EUROPEAN TRAVEL RETAIL CONFEDERATION EXELITE S.P.A. EXTRAVAGANZA GENERAL TRADING FATIMABY FAMUSE 1932 FERRERO TRADING LUXE FLEMINGO INTERNATIONAL LTD FLORESCENT GLAM LTD FOCUS BRANDS FORWARDKEYS FOUR PILLARS GIN FRATERNITY SPIRITS WORLD FRESCOBALDI SRL FREYWILLE

GEBR. HEINEMANN GEBR. HEINEMANN SE & CO KG **GENNESIS EUROPE P.C** GHARAGE GMBH **GLITTER PERFUMES TRADING** GLITTER PERFUMES TRADING LLC **GLITTER TOBACCO FZC** GLOBAL DRINKS LIMITED GLOBAL TRAVEL RETAIL MAGAZINE GLOBAL TRAVEL RETAIL SALES **GRAY MACKENZIE & PARTNERS ABU DHABI LTD WLL GRUPO OSBORNE S.A. GULF BEVERAGES FZE** HAMA GULF FZE HAMAD INTERNATIONAL AIRPORT HAMILA DUTY FREE HEINEMANN ASIA PACIFIC PTE LTD HEINEMANN MEA DMCC HENKELL-FREIXENET GLOBAL HK JOHNSON TRADE CO., LIMITED **HMSHOST** HOJA VERDE FOR TOBACCO & CIGARETTES TRADING CO. LLC HOLIDAY MARINE SERVICES IAN MACLEOD DISTILLERS LTD **IDF UAE** IMPERIAL TOBACCO INTERNATIONAL LTD INDUSTRY PROFESSIONNAL **INTAGULF FZCO INTER-AFRICAN MARKETING** INTERNATIONAL DUTY FREE SHOPS (IDFS) INTERNATIONAL LUXURY GROUP INTERNATIONAL TRAVEL RETAIL INT'L DUTY FREE TRADING & AGENCIES S.A.E (IDFTA) **IRAO DUTY FREE** 











### PAST ATTENDANCE by Company

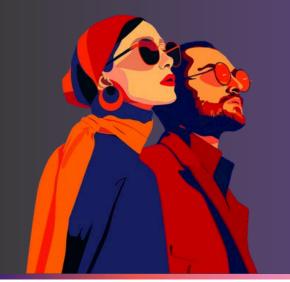
ISC-CX JAMAICA FOODSTUFF TRADING CO LLC JCDECAUX JCDECAUX DICON FZCO JORDANIAN DUTY FREE SHOPS JP GTR JT INTERNATIONAL S.A. KARELIA TOBACCO COMPANY INC KASHKHA PLAZA LLC KELLOGG'S GLOBAL TRAVEL RETAIL **KELLY WHITE** KERING EYEWEAR SPA KEX CONFECTIONERY KING SALMAN INTERNATIONAL AIRPORT KOUNTER **KPO MARKETING KREOL TRADING EST** LA GALERA CIGARS TABACALERA PALMA LAGARDERE TRAVEL RETAIL LAGARDERE TRAVEL RETAIL MIDDLE EAST DWC-LLC LAGARDERE TRAVEL RETAIL WEST AFRICA LEAD IN TRAVEL RETAIL PTE. LTD. LEONIDAS NV/SA LES GRANDS CHAIS DE France LIMAR INTERNATIONAL TRADING FZE LIME CONCEPTS LLC LINDT & SPRUNGLI (SCHWEIZ) AG LINK SNACKS, INC. LIOART INTERNATIONAL FZC LIVIKO AS LOACKER AG LOCH LOMOND GROUP L'OREAL LUXURY BRANDS GENERAL TRADING (AMOUAGE)

MAESTRANI SCHWEIZER SCHOKOLADEN AG **MAJANI 1796** MARS MARS INTERNATIONAL TRAVEL RETAIL MARS ITR MATARAT HOLDING MAZAYA FZE MEGA RESOURCES INTERNATIONAL GENERAL TRADING L.L.C MEMO PARIS MERLIN DIGITAL **MIGUEL TORRES** MMI MOET HENNESSY MOHAMED HILAL GROUP MOLTON BROWN LIMITED MONDELEZ INTERNATIONAL MONUS LTD MUSCAT DUTY FREE NADIYA FZE NESTLE INTERNATIONAL TRAVEL RETAIL SA NEUHAUS NV NEXT BITE TRADING LLC NOIDA INTERNATIONAL AIRPORT NOTIONS GLOBAL TRADING LLC OASIS ARABIA FZC **OETTINGER DAVIDOFF AG ONYX PRESTIGE ORGANICO TRAVEL RETAIL ORIENTAL GENERAL TRADING OVERSEAS DISTRIBUTION** PARFUMS CHRISTIAN DIOR PARLUX FRAGRANCES LLC PENTA GROUP PERFETTI VAN MELLE GLOBAL TRAVEL RETAIL











PAST ATTENDANCE by Company

PERNOD RICARD GLOBAL TRAVEL RETAIL PETER JUSTESEN COMPANY PEUCH ET BESSE SARL PHILIP MORRIS WORLD TRADE SARL PLOMARIDISTILLERY I.ARVANITIS SA POWER CIGAR TOBACCO POWER CIGAR TOBACCO PUBLIC INVESTMENT FUND (PIF) PUIG RADIANT TRADERS **RDG CONSULTING REMY COINTREAU INTERNATIONAL** RETAIL CONCEPTS LLC **RIGO TRADING** RITUALS COSMETICS ENTERPRISE BV ROOTS OF LIFE P.C SADIV TOGO DFS L'ARCHIPEL SAFILO SPA SALVO GRIMA GROUP SAUDI EXPORTS DEVELOPMENT AUTHORITY SCENT AND BEAUTE INC SCENT OF AFRICA LTD SEEBERGER GMBH SHAMAG TRADING SHARJAH AIRPORT AUTHORITY SHARM EL SHEIKH DUTY FREE SHIFT ELECTRONICS LLC SHINKA BV SIBA LTD SILHOUETTE INTERNATIONAL SCHMIED AG SIPWELL LIMITED SIROCCO FZC SKY CONNECT SMART INFOCOMM FZE SOLUTIONS CONSULTANCY FZC

SPA DEVELOPPEMENT STERLING PERFUMES INDUSTRIES L.L.C. STORCK TRAVEL RETAIL LTD SUNTORY GLOBAL SPIRITS SURRATI PERFUMES EST SWEET GARDEN TRAVEL RETAIL THE MOODIE DAVITT REPORT THELIOS SPA THÉLIOS SPA TIONALE PTE LTD TOMS CONFECTIONERY GROUP TOURVEST RETAIL SERVICES TRAVEL BLUE INDIA **TRAVEL RETAIL SALES & SERVICES LLC** TRAVELLER LTD TRBUSINESS LIMITED TRIPLE NINE GMBH TRUEBELL MARKETING & TRADING L.L.C. **UBBS POUCHES UETA MEA FZE** UMDASCH SHOP-CONCEPT GMBH UMDASCH STORE MAKERS LTD **URBAN-AIR PORT** VBRAND GALLERY VILLIGER SONS LTD VINTAGE INTERNATIONAL FZCO VISTROS INTERNATIONAL GROUP OF COMPANIES WD SOLUTIONS WEITNAUER DISTRIBUTION LTD WH SMITH WHYTE AND MACKAY LTD WILLIAM GRANTS & SONS WONDERFUL PISTACHIOS & ALMONDS WORLDCONNECT AG ZAFAA TRADING CO LLC





