

# ABIDJAN INTERNATIONAL AIRPORT (AERIA)



**Middle East Africa Duty Free Association  
Conference  
Dubai 22-23 November 2021**

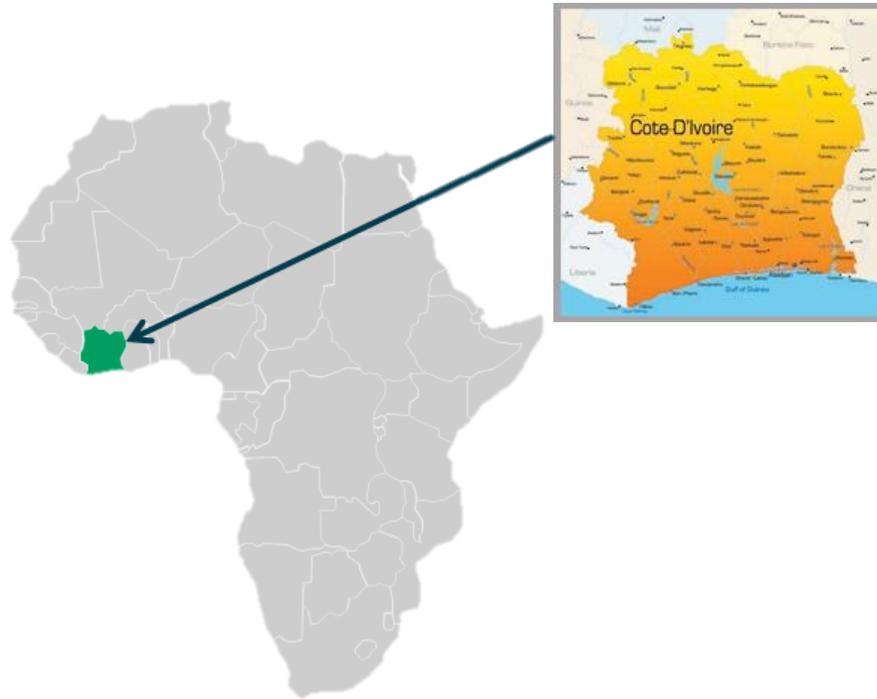
# OUTLINE

- 1. AERIA : HIGHLIGHTS**
- 2. ANTE COVID ACTIVITIES**
- 3. ADVERT COVID IMPACTS**
- 4. RECOVERY AND WAY FORWARD**

## Côte d'Ivoire

CÔTE D'IVOIRE 

Ideally located in the heart of West Africa



Capital : Abidjan : 5 million inhabitants

Population : 27 million inhabitants

# 1.1. HIGHLIGHTS

AERIA is an Ivorian public limited company with a capital amounting to XOF 1.418 Billion

- 1996 : signing a Concessionaire Agreement with the Government of Côte d'Ivoire
- Shareholders :
  - 55% by EGIS-SEGAP
  - 10% by the Government ( Conceding Authority)
  - 35% by Private including individuals and corporate entities
- 2009 : renewal of the Concession Agreement for a 20 years with the task to develop and upgrade the airport.
- Together with its leading technical partner, EGIS group, one of the world leaders in engineering and in transport infrastructure concession

## 1.2. INFRASTRUCTURES

- 1 runway : 3,000 m with 1 parallel Taxiway
  - 21 parking
  - 4 Terminals: International Terminal, Domestic Terminal, Cargo Terminal and Business Aircraft Terminal (FBO)
- International Terminal: 2 million passengers over 25,000 m<sup>2</sup> including a Duty-Free area of 870 m<sup>2</sup>

# 1.3. MAJOR AIRLINES

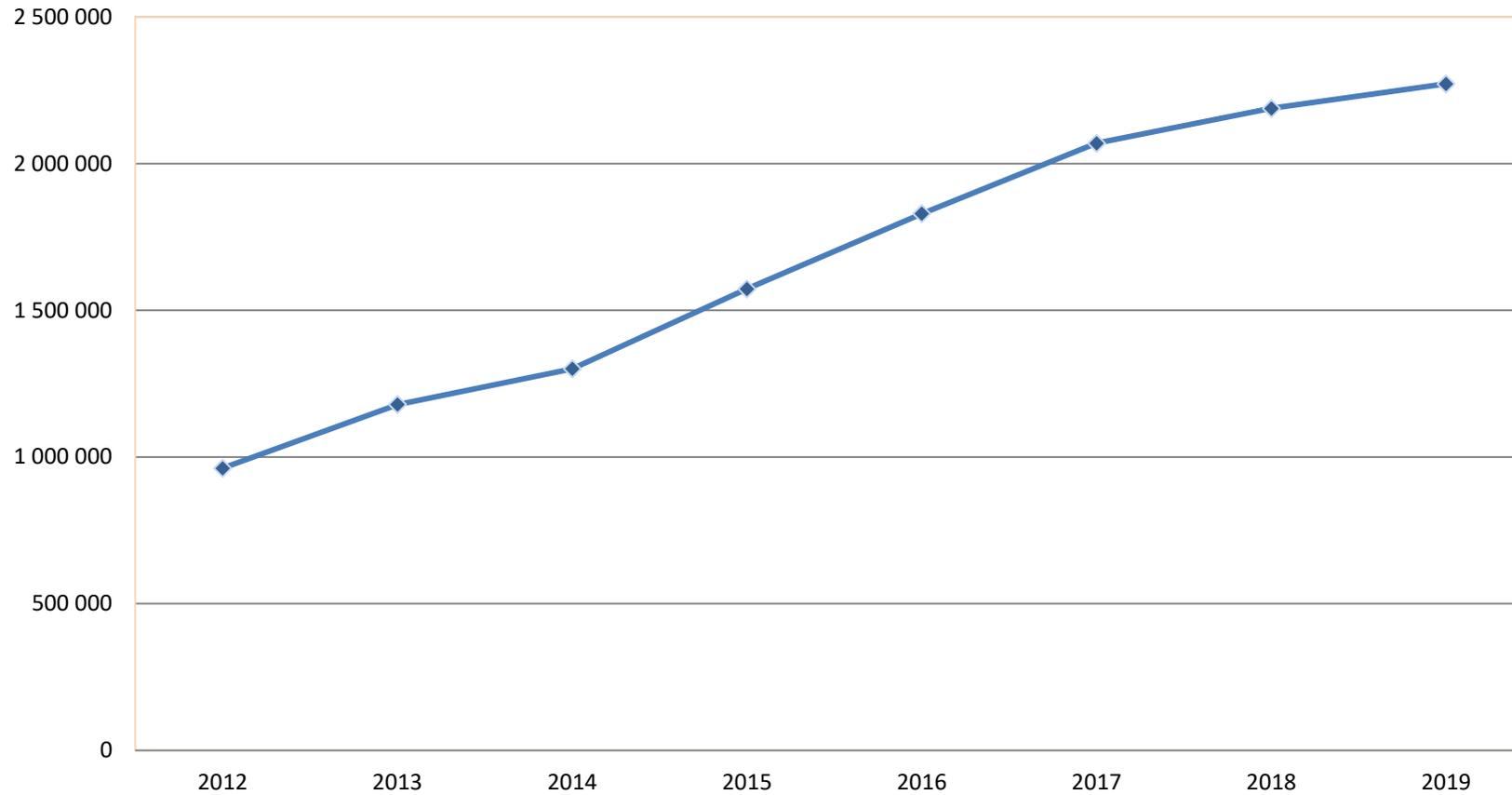


STAR ALLIANCE



HIGHLIGHTS ON AERIA

## 2.1. 2012-2019 TRAFFIC TREND



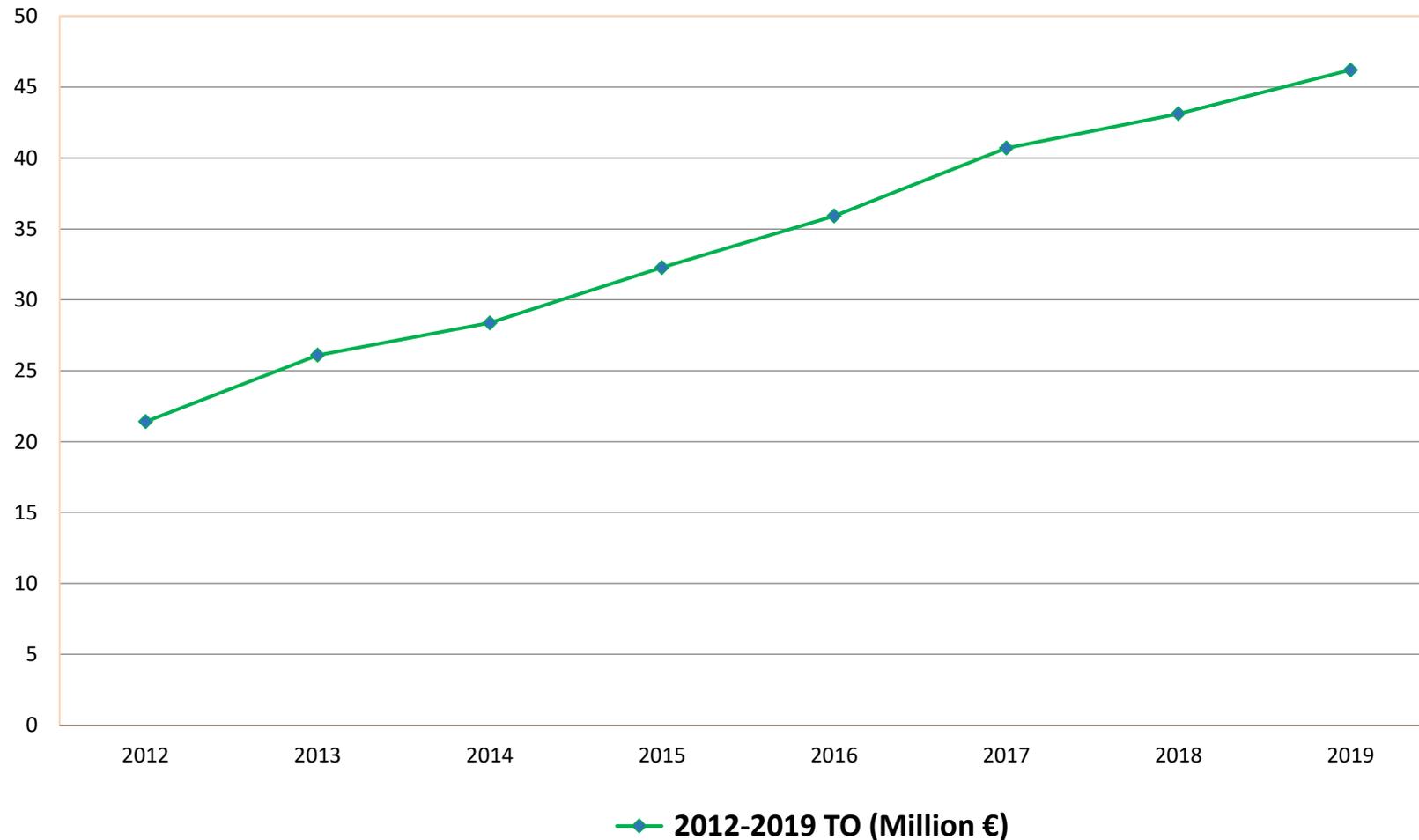
◆ Total Pax 2012-2019

**AVERAGE ANNUAL GROWTH : 20%**

**STEADY GROWTH SINCE 2012**

ANTE COVID ACTIVITIES

## 2.2. CORPORATE TURN OVER TREND



ANTE COVID ACTIVITIES

**AVERAGE ANNUAL GROWTH : 17%**

**STEADY GROWTH SINCE 2012**

## 2.4. AWARDS and RECOGNITION

- ISO 9001:2015: Quality Management system Certification since 2016
- Best Airport at the level of Safety improvement and Best Improvement at the 25th African Airports Congress, ACI AFRICA 2016 in Maputo
- Certification on Safety in 2017 as per ICAO Annex 14
- Airport carbon accreditation level 3+: effort to reduce CO2 emissions (1st airport in Africa)
- Best Customer Experience Improvement Award in Africa 2018 by ACI World
- ACI Airport Health Accreditation in 2021

### 3.1. OUTLOOK OF 2020

	Achievements in 2020	% vs 2019
PASSENGERS	935 100	<b>41 %</b>
Corporate Turnover	€ 21.640 Million	<b>47 %</b>

ADVERT COVID IMPACTS

AERIA Result      € - 2.4 Million

All borders closed from March 22 to July 1

## 3.2. COVID-19 RELATED ACTIONS

**Implementing measures toward the re-start of commercial operations in full compliance with health-related guidelines in the terminal**

**Survival actions :**

- Energy saving plan
- Cancellation of extra work time
- Downsizing the number of subcontractors. Their mission being achieved by the core staff of AERIA

ADVERT COVID IMPACTS

## 3.4. NEW STRATEGIC PATHWAYS

- The outbreak and advert impacts have revealed AERIA's huge dependence on aeronautical revenues
- Developing non-aeronautical revenues has become a must
- To this end, a Business Development Unit has been formed with the aim of optimizing the entire airport area
- Hoping to take the share of non-aeronautical revenues from 15 up to 20 %

## 4.1. OUR AMBITION

“ We hunger to turn Abidjan International Airport into the **leading hub** of West and Central Africa as well as into an appealing, eco-friendly and state-of-the-art international reference.”

RECOVERY AND WAY FORWARD

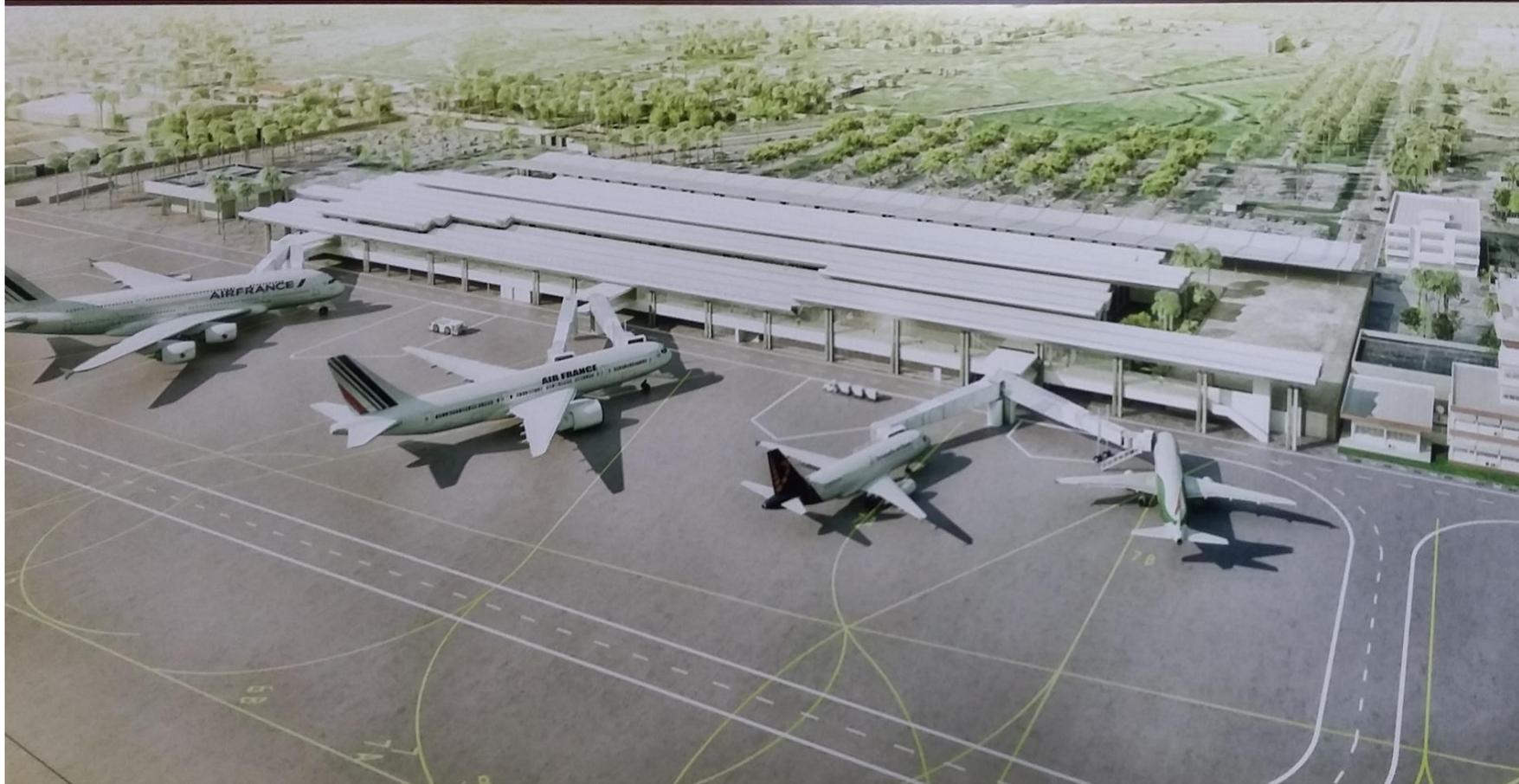
## 4.2. 2021 : TARGET

	2021 Target	% vs 2019
PASSENGERS	1.65 Million	<b>73 %</b>
Corporate T.O	€ 32.2 Million	<b>70 %</b>

Result : € 4.5 Million

2022 Traffic Target : over 2 Million passengers as in 2019

## 4.3. AIRPORT EXTENSION PROJECT



RECOVERY AND WAY FORWARD

**PASSENGERS : 5 Million**

**TOTAL AREA : 58 000 m<sup>2</sup>**

# LANDSIDE



# LANDSIDE



# DUTY FREE SHOP



# DUTY FREE SHOP



# BUSINESS LOUNGE



# FBO



# FBO LOUNGE



# FBO LOUNGE



# AIRSIDE



# AIRSIDE



**I THANK YOU  
FOR KIND ATTENTION**