



THE  
**MEDFA CONFERENCE**  
NOVEMBER 26-27, 2012 – JUMEIRAH CREEKSIDE HOTEL, DUBAI

**MEDFA CONFERENCE 2012 ATTENDEES LIST**

ABRAJ ALMOTHNA	Mr	ALAQEEL	Abdullah	Managing Partner
ABU DHABI AIRPORT	Mr	AL BULOOKI	Mohammed	Chief Commercial Officer
ABU DHABI AIRPORT	Mr	CALAZ	Ashley	Head Of Business Development
ABU DHABI AIRPORT	Mr	ABDULLA	Faisal	Hospitality Development Manager
ABU DHABI AIRPORT	Mr	ISAAC	Richard	Retail Development Manager
ABU DHABI AIRPORT	Ms	EL DAJANI	Dana	Senior Aviation Marketing Manager
ABU DHABI AIRPORT	Mr	AL MARRI	Saeed	Senior Manager Retail Concessions
ABU DHABI AIRPORT	Mr	CAPPELL	Daniel	Senior Vice President Commercial
ABU DHABI AIRPORT	Mr	MCKECHNIE	Gavin	Vice President Commercial
ABU DHABI AIRPORT	Ms	WATSON	Lyndsey	Senior Finance Manager
AFRICAN & EASTERN	Mr	ASHFORD	Leon	Director - Business Development
AFRICAN & EASTERN	Mr	CHUGGERA	Kishore	Export Sales Manager
AFRICAN & EASTERN	Mr	RAVINDARAN	Salim	General Manager
AFRICAN & EASTERN	Mr	CHUGH	Sandeep	Key Account Manager Duty Free
AFRICAN & EASTERN	Ms	MALFAIT	Helena	Sales Manager - Duty Free Markets
AIRLINE RETAIL CONFERENCE	Ms	LINDSAY	Karen	Account Manager
AIRLINE RETAIL NEWS	Mr	VAIL	Alex	Events Director



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AIRLINE RETAIL NEWS	Mr	HUSSEIN	Chad	Media Consultant
AJMAL	Ms	KHORIATY	Salwa	Head of Travel Retail
AL BAYAN	Mr	ABDULHANNAN	Haj Mustafa	Journalist
AL BAYAN	Mr	SMADI	Ali Ahmed	Journalist
AL EMARAT AL YOUM	Mr	AYSHO	Azad	Journalist
AL ITTIHAD	Mr	EL HADRY	Mahmoud	Journalist
AL ITTIHAD	Mr	RAISSI	Hassan Ibrahim	Photographer
AL NASSMA CHOCOLATE	Mr	DORAIS	Patrick	Director of Sales
AL NASSMA CHOCOLATE	Mr	VAN ALMSICK	Martin	General Manager
ALDEASA	Mr	AL SHISHANI	Hassan	General Manager
ALG DISTRIBUTORS	Mr	DE BERNIS	Hervé	Director
ALMASERV LTD	Mr	GHASSEMI	Mehdi	Director
ALZAWRAE INDUSTRIAL COMPANY	Mr	AHADI	Koorosh	Marketing Development Manager
APHRODITE DUTY FREE	Mr	RAPHAEL	Karl	General Manager
APPARTEMENT A LOUER - PARIS	Mr	MARTINET	Jacques	Travel Retail Director



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ARC TELECOM	Mr	MC GINLEY	Michael	
ARIME	Mr	TIMMIS	Richard	Category Development Manager
ARIME	Mr	LAWSON-DICK	Alasdair	Category Manager
ARIME	Mr	STAPLETON	Shane	Category Manager
ARIME	Mr	ECKLES	Philip	Chief Executive
ARIME	Mr	BOLAND	John	Deputy Chief Executive Officer
ARIME	Mr	FOLEY	Edmond	Director
ARIME	Mr	SUTCLIFFE	John	Director
ARIME	Mr	MCARDLE	Ronan	Director Of Business Development
ARIME	Mr	MCKENNA	Patrick	General Manager Finance
ARIME	Mr	PRESCOTT	James	General Manager Operations
ARY JEWELLERY	Ms	ANEEES	Naheed	Director Fine Jewellery
BACARDI TRAVEL RETAIL	Ms	NII OKAI	Amelia	Account Manager
BACARDI TRAVEL RETAIL	Mr	WARREN	Daevid	Regional Manager Gulf - Middle East
BAHRAIN DUTY FREE	Mr	COOGAN	Garrett	General Manager
BAHRAIN DUTY FREE	Mr	O'REILLY	Domnick	Head Of Operations
BAHRAIN DUTY FREE	Mr	MC MAHON	Ross	Head Of Purchasing & Logistics
BAIN & COMPANY	Mr	FABRE	Cyrille	Partner
BALLY	Mr	MAZZIOTTA	Emanuele	Travel Retail Marketing Intelligence Manager



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BARRY GLOBAL INNOVATION	Mr	GEOGHEGAN	Barry	Managing Director
BEIERSDORF	Mr	BONVIN	Antoine	Global Travel Retail Director
BEIERSDORF	Ms	SCHÜTTE	Ilka	Global Travel Retail Director
BELVEDERE DUTY FREE	Mr	ANDERSEN	Torben Vedel	Director Global Duty Free
BEST FOOD COMPANY L.L.C	Mr	JANGID	Ravi	General Manager Product & Business Development
BGI GESMBH	Ms	SABANDO	Patricia	Head Of Int. Sales & Duty Free Worldwide
BGI GESMBH	Ms	GARBARINO	Amanda	Inflight Sales & Travel Retail Manager
BOURJOIS	Mr	BERTHEUIL	Antoine	Area Manager
BOURJOIS	Mr	LEVRON	Nicolas	Middle East Regional Manager
BPHR SA	Mr	FROTTE	Thomas	Export Area Manager
BPI	Mr	DECAZES	Olivier	Travel Retail Director Europe & Middle East
BPI	Ms	KOUYOUMDJIAN	Ani Jean	Travel Retail Manager Middle East
BRAUN GMBH	Mr	MELLIN	Klaus	Sales Agent Travel Retail
BRAUN GMBH	Ms	MELLIN	Kathrin	Sales Agent Travel Retail
BRAUN GMBH	Mr	ZORZIN	Marcello	Sales Agent Travel Retail
BRITISH AMERICAN TOBACCO	Mr	GOMEZ	Gustavo	Key Account Manager



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BRITISH AMERICAN TOBACCO	Mr	MUHAMMAD	Walid	Key Account Manager
BROWN FORMAN	Mr	MCIVER	Tony	Area Director Middle East & North Africa
BULGARTABAC HOLDING GRP SA	Mr	SURACE	Massimo	Head Of Duty Free World Wide
BUTLERS CHOCOLATES	Mr	MARNANE	Karl	Sales Director
Counter Intelligence Retail	Ms	MAUDE	Kathryn	Account Director
CAIRO AIRPORT DUTY FREE	Ms	RASHAD	Nadia	Deputy Managing Director
CAIRO AIRPORT DUTY FREE	Ms	LOTFALLAH	Sandy	Marketing Manager
CAIRO AIRPORT DUTY FREE	Mr	MOUNIR	Magued	Operation Manager
CAMPARI	Mr	BOUTRY	Lionel	Regional Manager Global Travel Retail
CAPA	Mr	KAUL	Kapil	Chief Executive Officer Indian Subcontinent & M. E
CARRERA Y CARRERA	Ms	SCHIESSL	Petra	Area Sales Manager
CHALHOUB GROUP	Mr	SIBAI	Nameer	Communication & Marketing Executive
CHALHOUB GROUP	Ms	LISIECZKO	Wioleta	Department Manager Chalhoub Group
CHALHOUB GROUP	Ms	TERZIAN	Claudette	Division Manager
CHALHOUB GROUP	Mr	SAUL	Scott	Senior Division Manager Travel Retail
CHALHOUB GROUP	Mr	CHALHOUB	Anthony	Chief Executive Officer



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CHANEL	Mr	JACQUET	Mathieu	Area Sales Manager
CHANEL	Mr	BOU MANSOUR	Nehme	Commercial Director
CHANEL	Mr	GOMMICHON	Julien	Managing Director
CHANEL	Mr	BEYDOUN	Mohamed	Sales Area Manager
CHANNELS EXHIBITIONS	Mr	MENON	Ashok	Sales Director
CHANNELS EXHIBITIONS	Ms	NASSAR	Amal	Assistant
CHANNELS EXHIBITIONS	Mr	HURLEY	Spencer	
CHANNELS EXHIBITIONS	Mr	BOUTROS	Justin	Chief Executive Officer
CHANNELS EXHIBITIONS	Mr	BOUTROS	Kyle	Sales Executive
CIDF OL FZCO	Mr	CLARKE	Ian	Chief Operating Officer
CIDF OL FZCO	Mr	FROEMEL	Andras	Regional Director AMESA
CIMIER SWISS WATCHES	Mr	LACHAT	Christophe	
CIRCLE SQUARE LTD	Mr	KOLASINSKI	Marek	Client Services Director
CLARINS	Ms	ASHOUR	Dima	Area Manager
CLOGAU GOLD OF WALES	Mr	BUTLER	David	Head of Global Sales
COLORFUL LICENSES INT'L	Mr	HOMBURG	Cornelis	Chief Executive Officer
COLORFUL LICENSES INT'L	Mr	STROBINO	Daniel	Travel Retail Manager
CONNECTIV	Mr	MENHEM	Bernard	Head Of Sales & Marketing





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CONSORT	Mr	ISMAIL	Khaliq	Director
CONSTELLATION BRANDS	Ms	DOLOTOWICZ	Amanda	Business Manager Travel Retail
COTY MIDDLE EAST FZCO	Ms	KORIEL	Shaghaf	Area Sales Manager
COTY MIDDLE EAST FZCO	Ms	CHEHAB	Raya	Commercial Executive
COTY MIDDLE EAST FZCO	Mr	MAJEED	Mohammed	Commercial Executive
COTY MIDDLE EAST FZCO	Mr	YOUSSEF	Mahmoud	Department Manager
COTY MIDDLE EAST FZCO	Mr	KAISSI	Salem	General Manager
COTY MIDDLE EAST FZCO	Ms	TIRANT	Simone	Senior Division Manager
CREATION ALEXANDRE MIYA	Ms	KOTOVSKY	Mouna	Head Of Division - Travel Retail
CREATION ALEXANDRE MIYA	Mr	CRASKE	Daniel	Travel Retail Manager
CROSSINGS INTERNATIONAL	Ms	USHA	Saritha	Key Account Manager
CROSSINGS INTERNATIONAL	Mr	MOHAMMED	Salim	Managing Director
CROSSINGS INTERNATIONAL	Mr	SALIM	Wasim	Sales Manager
DAVIDOFF	Ms	LUTHI	Susanne	
DELHI DUTY FREE	Mr	O'CONNOR	Steve	Chief Executive Officer
DELHI DUTY FREE	Mr	MADAN	Rajesh	Chief Financial Officer
DELHI DUTY FREE	Mr	BARATHI	Arun	Chief Operating Officer
DELOITTE	Mr	VERGINIS	Costas	Middle East Leader, Travel Hospitality & Leisure



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DESIGN CENTRAL	Mr	THORPE	Robert	Managing Director
DFS ABU DHABI	Mr	O'NEILL	Ciaran	Product Sales Manager
DFS ABU DHABI	Mr	MORGAN	Glen	Vice President Retail Operations
DIAGEO	Mr	BADRI	Marwan	
DIAGEO	Mr	KELLY	John	Customer Director Gulf Region
DIAGEO	Mr	KARAM	Wadih	Customer Manager
DIAGEO	Ms	NAIR	Syama	Customer Manager
DISTILLERIA BOTTEGA SRL	Mr	BOTTEGA	Sandro	President
DUBAI AIRPORTS	Mr	GRIFFITHS	Paul	Chief Executive Officer
DUBAI AIRPORTS	Mr	GHAZZAWI	Nader	Head Of Commercial Contracts
DUBAI AIRPORTS	Ms	AL SUWAIDI	Eman	Head Of Commercial Development
DUBAI AIRPORTS	Mr	O'SULLIVAN	Cian	Head Of Retail Concessions
DUBAI AIRPORTS	Mr	BARRY	Eugene	Senior Vice President Commercial Retail
DUBAI DUTY FREE	Mr	SAIFODDIN	Sayed	Deputy Manager Purchasing
DUBAI DUTY FREE	Ms	SARKAREE	Shirin	Deputy Manager Purchasing
DUBAI DUTY FREE	Mr	ABIDIN	Zack Zainal	Divisional Vice President
DUBAI DUTY FREE	Mr	MCLOUGHLIN	Colm	Executive Vice Chairman
DUBAI DUTY FREE	Mr	AL SHEBLI	Zayed	Manager Corporate Security
DUBAI DUTY FREE	Ms	VARGAS	Lilian	Manager Customer Service Shopfloor Administration
DUBAI DUTY FREE	Mr	ANANTHAN	Kumar	Manager Finance
DUBAI DUTY FREE	Mr	CHAPMAN	Allan	Manager I T





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DUBAI DUTY FREE	Ms	BASUG	Ester	Manager Merchandising
DUBAI DUTY FREE	Ms	GARMA	Agnes	Manager Operations Support
DUBAI DUTY FREE	Ms	BHARDWAJ	Lata	Manager Operations T3
DUBAI DUTY FREE	Ms	GONZALES	Rebecca	Manager Operations Terminal 1
DUBAI DUTY FREE	Mr	TAYYEB	Mohammad	Manager Operations Terminal 2
DUBAI DUTY FREE	Mr	SCHMIDT	Michael	Manager Retail Sales
DUBAI DUTY FREE	Mr	HORAN	George	President
DUBAI DUTY FREE	Ms	BEECHAM	Sharon	Purchasing Manager & Vendor Support
DUBAI DUTY FREE	Ms	GREEN	Rachael	Recruitment & Employee Development Manager
DUBAI DUTY FREE	Ms	AL MULLA	Elham	Senior Buyer Purchasing
DUBAI DUTY FREE	Ms	BUENAVENTE	Lilibeth	Senior Buyer Purchasing
DUBAI DUTY FREE	Mr	IMTIAZ	Kaiser	Senior Buyer Purchasing
DUBAI DUTY FREE	Mr	TAHLAK	Salah	Senior Vice President, Corporate Communications
DUBAI DUTY FREE	Ms	EL SIBAI	Sinead	Vice President Events Advertising & Media Relation
DUBAI DUTY FREE	Mr	CREED	Bernard	Vice President Of Finance
DUBAI DUTY FREE	Mr	BRUWER	Nic	Vice President Of Human Resources
DUBAI DUTY FREE	Mr	STAUNTON	Sean	Vice President Of Operations
DUBAI DUTY FREE	Ms	TAHIR	Saba	Vice President Purchasing & Research
DUC D'O CHOCOLATES	Mr	REJINDERS	Luuk	Business Unit Manager
DUC D'O CHOCOLATES	Mr	GLORIE	Henry	Export & Travel Retail Manager Emea
DUFY AFRICA	Mr	MARTINEZ	Miguel Angel	General Manager Europe & Africa
DUFY EURASIA FZE	Mr	VAN DER VEEN	Erik	Deputy Chief Operating Officer



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DUFREY SHARJAH FZE	Mr	STONE	Kieran	Commercial Manager Middle East And India
DUFREY SHARJAH FZE	Mr	FORREST	John	Deputy Chief Operating Officer
DUFREY SHARJAH FZE	Ms	HEINRICH	Celine	HR regional Director
DUTY FREE MAGAZINE	Mr	WHITE	Ryan	Concessions, Liquor & Tobacco Editor
DUTY FREE NEWS INT	Mr	LUMLEY	Bill	Editor
DUTY FREE NEWS INT	Ms	FELIX	Amanda	Publisher
EFSCO	Mr	ALY	Bahaa El Din Mohamed	Chairman
EFSCO	Mr	SABA	Aly	Public Relations Director
EGYPTAIR TOURISM & DFS	Mr	HAMMAD	Gamal	Chairman
EGYPTAIR TOURISM & DFS	Mr	HARRISON	Iain	Consultant
EGYPTAIR TOURISM & DFS	Mr	EL MALLAH	Saad	Vice President
EMIRATES AIRLINE	Mr	KHAN	Irfan	Business Planning & Supply Chain Manager
EMIRATES AIRLINE	Ms	AUSTIN-PRICE	Jayne	Merchandise Manager Emirates
EMIRATES AIRLINE	Mr	RODRIGUES	Sidney	Programmes Controller
EMIRATES AIRLINE	Ms	CORREIA	Agata	Publication Specialist
EMIRATES AIRLINE	Ms	VIDAL NEL	Tatiana	Publications Specialist
EMIRATES AIRLINE	Mr	SWAN	Derek	Senior Vice President, Business Development
EMIRATES AIRLINE	Ms	JOHNSON	Jocelyn	Service Standards & Training Specialist
EMIRATES AIRLINE	Mr	SIME	John	Vice President Retail Services
EMIRATES LEISURE RETAIL	Mr	ZAJAX	Kevin	Chief Commercial Officer



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EQUSS	Mr	CHAVES	Alex	Managing Director
ESSENTIAL COMMUNICATIONS	Ms	HOLLAND	Rowena	Account Manager
ESTEE LAUDER	Mr	SEITÉ	Jean Charles	Vice President Europe Middle East & Africa
ESTEE LAUDER	Mr	GIATRA	Irene	
ETAM	Ms	BEAUPERE HIROU	Amélie	International Development Manager
ETIENNE AIGNER AG	Ms	STAUDE	Myriam	Head Of Sales E M E A Travel Retail
ETIENNE AIGNER AG	Ms	PEIKERT	Gabriele	Sales Assistant E M E A Travel Retail
F.I.X. WINES & SPIRITS LTD	Ms	CHEVALLIER	Florence	Area Manager Gulf
F.I.X. WINES & SPIRITS LTD	Mr	BOYADJIAN	Igor	Managing Director
FAZER CONFECTIONERY	Mr	OVASKA	Juha	Export Director
FAZER CONFECTIONERY	Mr	UOTILA	Ossi	Key Account Manager
FAZER CONFECTIONERY	Mr	VUORINEN	Peter	Key Account Manager
FERRERO	Mr	VOISIN	Guillaume	Area Sales Manager
FERRERO	Ms	NG	Siew Ean	Area Sales Manager Asia And Pacific
FERRERO	Mr	GODIN	François	General Manager
FERRERO	Ms	ZACCHIA	Giulia	Human Resources Partner
FERRERO	Mr	DONNINI	Alberto	Marketing Manager
FERRERO	Mr	CABRERA LOPEZ	Juan Miguel	Sales Vice President
FERRERO	Mr	DEVERA	Dandin	Travel Retail Supervisor



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FLEMINGO INT'L LTD	Mr	TOPPING	Paul	Independent Director
FOCUS BRANDS	Ms	FULWOOD	Elizabeth	Marketing Administration Manager
FOCUS BRANDS	Ms	BUNZEL	Laura	Wine Manager
FREIXENET GROUP	Mr	JAMME	Philippe	Global Duty Free & Travel Retail Manager
FREY WILLE	Mr	ELMONA	Wessam	Director Duty Free, General Manager Middle East
FURLA	Ms	MUNDAY	Gerry	Global Travel Retail Director
FURLA	Ms	AGNOLI	Maria giulia	Travel Retail Manager
GEBR. HEINEMANN	Ms	HEUBEL	Nadine	Sales Director Inflight & Catering
GEBR.HEINEMANN	Mr	IRION	Peter	
GERZON DUTY FREE	Mr	RANKIN	Thom	Business Development Manager
GERZON DUTY FREE	Ms	ZONJEE	Mariette	Senior Duty Free Manager
GIORGIO ARMANI	Ms	GUIDUCCI	Carla	Travel Retail Director
GLOBAL TRAVEL RETAIL SALES	Mr	SPILLANE	David	Director
GMI LLC	Ms	COELHO	Veena	Senior Sales Manager
GODIVA CHOCOLATIER	Mr	IGLESIAS	Ramon	Travel Retail Manager Semea



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GOLDEN SUN DUTY FREE	Ms	HAMMAM	Ayah	Executive Manager
GOLDEN SUN DUTY FREE	Mr	HAMMAM	Hussein	Managing Director
GOLDKENN SA	Mr	KHOURY	Jabra	Middle East Sales & Marketing Manager
GUERLAIN MIDDLE EAST	Ms	TEICHTAIL	Caroline	Middle East Travel Retail Director
GULF - AFRICA DF MAGAZINE	Ms	NOOR	Hibah	Editor
GULF NEWS	Mr	SFEILA	Rabih	Commercial Printing & Publishing Manager
GULF NEWS	Ms	LATHAM	Kim	Editor
GULF NEWS	Mr	WARREN	Gareth	Features Writer
GULF NEWS	Ms	HOWLEY	Oonagh	Sales Manager
GULF NEWS	Mr	TIDESWELL	Andrew	Sales Manager
GULF NEWS	Mr	RAHMAN	Saifur	Journalist
GUYLIAN	Mr	CANDRIES	Steven	Export & Duty Free Director
GUYLIAN	Mr	VAN HERREWEGE	Eugene	Export Manager
H2A AMENITIES TRADING	Mr	AL HADDAD	Fadi	Managing Director
HABCHI & CHALHOUB	Mr	WASSEF	Maged	Special Affairs Manager
HAMILA DUTY FREE	Mr	MAHJOUB	Karim	Marketing Manager
HAMILA DUTY FREE	Mr	SFAR	Laroussi	Purchasing Director



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HANSE DISTRIBUTION GMBH	Mr	FITZPATRICK	Barry	Director
HASAROSI TRADING	Mr	HANIFA	Siraj	Director
HEINEKEN DUTY FREE RETAIL	Mr	BLOM	Olivier	Global Account Manager
HERMES	Mr	MOREAU	Mickael	Americas Area Manager, Hermès Travel Retail
HERMES	Ms	CARRERE	Elodie	Area Manager
HERMES	Mr	TAGER	Paul	Europe/Middle East Director, Hermès Travel Retail
HERMES	Ms	AUDRAS-VERDILLON	Ségolène	Managing Director, Hermès Travel Retail
HERMES PARFUMS	Ms	FAVIERE	Gwendoline	Sales & Marketing Assistant
I2I GROUP	Mr	GLOS	Alexander	Chief Executive Officer
IAN MACLEOD DISTILLERS	Mr	RUSSELL	Leonard	Managing Director
IAN MACLEOD DISTILLERS	Mr	LANE	Andy	Travel Retail Director
IBCS TRADING & DISTRIBUTION	Mr	VARDAS	Petros	Sales & Marketing Manager
ICE WATCH	Mr	DE POERCK	Thierry	Managing Director
ICE WATCH	Mr	WESTELINCK	Frederic	Travel Retail Manager
IDFS MAROC	Mr	TANTOCO	Christopher James	Chief Financial Officer
IDFS MAROC	Ms	TANTOCO	Rivic Maria Cleofas	Marketing & Merchandising Department Manager
IDFS MAROC	Ms	DELMENDO	Mary Eleanor	Retail Operations Division Manager





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IDFS TRADING	Ms	KAPOOR	Yasmin	Director
IDFS TRADING	Mr	TALWAR	Deepak	Director
IMPERIAL TOBACCO	Mr	CLAUSEN	Sebastian	Sales Director Global Duty Free
IMPERIAL TOBACCO	Ms	NEUMAIER	Julia	Trade Marketing Manager
IMPERIAL TOBACCO	Ms	PEILER	Nicole	Trade Marketing & Marketing Operations Manager
IMPERIAL TOBACCO INTL	Mr	JATHAR	Mihir Madhav	Key Account Manager
IMPERIAL TOBACCO INTL	Mr	GAVALAS	Ioakeim	Duty Free Area Manager
IMPERIAL TOBACCO INTL	Mr	NIKOLOPOULOS	Evangelos	Duty Free Regional Manager
IMPERIAL TOBACCO INTL	Ms	SKLAVENITI	Athanasia	Duty Free Trade Marketing Coordinator
IMPERIAL TOBACCO INTL	Mr	SVOLOPOULOS	Anastasios	Duty Free Trade Marketing Executive
IMPERIAL TOBACCO INTL	Mr	LEMKE	Andreas	General Manager Global Duty Free
INFLIGHT SERVICE	Mr	ULFBERG	Bjorn	Chief Executive Officer & President
INTAGULF FZCO	Mr	ROGERS	Mark	Managing Director
INTER PARFUMS	Mr	GARCIA PELAYO	Frédéric	Chief Operating Officer
INTERNATIONAL BEVERAGE	Mr	BATEMAN	James	Global Travel Retail Manager
INT'L DUTY FREE TRADING (IDF)	Mr	TOULAN	Kamal	Chairman
INT'L DUTY FREE TRADING (IDF)	Mr	TOULAN	Sherif	Business Development Manager
INT'L DUTY FREE TRADING (IDF)	Mr	SOUS	Ehab	Area Manager



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IRAQ DUTY FREE	Mr	KAMAL	Ahmed	Managing Director
IRAQ DUTY FREE	Mr	MOHSIN	Nabil	Operations Director
IRAQ DUTY FREE	Ms	BAYAN	Ederlyn	Purchasing Assistant
ITOCHU LE SPORTSAC	Mr	WATANABE	Masaru	Sales Director Europe And Middle East
ITOCHU LESPORTSAC	Mr	TAKEI	Katsuma	Chief Executive Officer
ITR	Ms	BEN CHEIKH	Mariem	Chief Executive Officer
J. CORTES CIGARS	Mr	DISSANAYAKA	Tissa	Export Manager
JASHANMAL NATIONAL	Mr	JASHANMAL	Tony	group director
JCDECAUX DICON FZ LLC	Mr	ABD ALRAHMAN	Maher	International Sales Manager
JCDECAUX DICON FZ LLC	Mr	EL JAOUHARI	Yoann	Managing Director Dubai & Northern Emirates
JCDECAUX DICON FZ LLC	Mr	TODARY	John	Sales Director
JCDECAUX DICON FZ LLC	Mr	SMITH	Christopher	Senior Marketing Manager
JORDANIAN DUTY FREE SHOPS	Mr	AL-MAJALI	Haitham	Chief Executive Officer
JOSE CUERVO	Ms	MARQUET	Virginie	Senior Commercial Manager
JTI TRADING SA	Mr	LLAIRO	Santiago	Corporate Affairs & Communication WWDF Director
JTI TRADING SA	Mr	WARBURTON	Simon	General Manager
JTI TRADING SA	Mr	FRANCIS	David	General Manager Vice President Worldwide Duty



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JTI TRADING SA	Ms	BATESON	Gemma	Free
JTI TRADING SA	Ms	RODRIGUEZ	Gladys	International Key Account Manager
JTI TRADING SA	Mr	FREIGE	Mazen	Legal Worldwide Duty Free Director
KALOO - CLAYEUX - COROLLE	Ms	BEAULIEU	Priscilla	Trade Marketing Manager
KARELIA TOBACCO	Mr	PAPAGIANNOPOULOS	Panagiotis	VP Global Sales and Marketing Director
KAVANAGH COMMUNICATIONS	Ms	KAVANAGH	Anne	Area Export Sales Manager
KAVANAGH COMMUNICATIONS	Ms	HOWELLS	Jessica	Chief Executive Officer
KING POWER TRAVELER	Mr	JAYAWARDENA	Rakhita	Consultant
KIPLING	Ms	TITS	Pascale	President
KIPLING	Mr	BOU NADER	Ralph	Account Manager Travel Retail E. M. E. A.
KRAFT FOODS	Mr	FEHR	Andreas	Head of Travel Retail Worldwide
KRAFT FOODS	Mr	SINGH	Jaya	Managing Director
KRAFT FOODS	Mr	ROBERTS	Lucas	Region Director Middle East & Asia Pacific
KREOL TRADING EST	Mr	LAL	A. S.	Travel Retail Manager
LA PRAIRIE GROUP	Mr	AL KHALIL	Mohamad	Chief Executive Officer
LA PRAIRIE GROUP	Ms	AL-BARRY	Reem	General Manager Travel Retail, Middle East
				Junior Area Manager/ Travel Retail



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LA SULTANE DE SABA	Mr	AGAY	Mike	Business Development
LACOSTE DEVANLAY	Ms	BONELLI	Catherine	International Travel Retail Director
LINDT & SPRUNGLI	Ms	STEINER	Gabriela	Regional Sales & Market Manager, Meia
LINDT & SPRUNGLI	Mr	ALDAHABI	Mohammed	Regional Sales Manager Duty Free
L'OCCITANE INTERNATIONAL	Ms	HAZI	Linda	EMEA Travel Retail Director
L'OREAL LUXE TR	Mr	BOGDAN	Vadim	Area Manager
L'OREAL LUXE TR	Ms	KHEIRALLAH	Nadine	Area Manager
L'OREAL LUXE TR	Mr	LE BAUD	Tanguy	Area Manager
L'OREAL LUXE TR	Mr	SEYFRIED	Uwe	Deputy General Manager
L'OREAL LUXE TR	Mr	DEMBINSKI	Stefan	Division Manager Prestige & Collections
L'OREAL LUXE TR	Ms	VALENTIN LANIECE	Anne	General Manager
L'OREAL LUXE TR	Ms	LAVERNOS	Barbara	Managing Director
L'OREAL LUXE TR	Ms	THONY	Deborah	Regional Brand Manager
L'OREAL LUXE TR	Ms	DUPAIN	Judith	Regional Coaching Manager
L'OREAL LUXE TR	Ms	KESSELER	Kiki	Regional Manager
L'OREAL LUXE TR	Ms	MOUFLARD	Benjamin	Regional Manager Travel Retail
L'OREAL PRODUITS PUBLICS	Ms	AYAD	Nancy	Travel Retail Area Supervisor
LOUIS ROYER	Mr	MARTINS	Ray	Area Representative
LS TRAVEL RETAIL / AELIA	Mr	GAUTHEY	Axel	Deputy Director Business Development



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LS TRAVEL RETAIL / AELIA	Ms	FAGAN	Sabine	Executive Vice President Purchasing
LS TRAVEL RETAIL / AELIA	Ms	POULTNEY	Delphine	Lead Buyer
LUXOTTICA GROUP	Mr	GROS	Francis	Group Travel Retail Director
LUXOTTICA GROUP	Mr	DESTRO	Enrico	Regional Sales Director
LUXOTTICA GROUP	Mr	NG	Justin	Regional Sales Director
M1ND-SET	Mr	MOHN	Peter E.	Partner & Co Founder
MARCHON EYEWEAR	Mr	LE GUENNEC	Erwan	International Travel Retail Director
MARS ITR	Mr	JABRE	Ziad	Regional Account Manager
MASTERCARD	Mr	DEVATA	Nagesh	Market Development Asia, M. E., Africa
MASTERCARD	Ms	EKLOF	Catharina	Vice President Global Merchant Development
MAUI JIM SUNGLASSES	Mr	MARKS	Giles	Duty Free Sales Director
MAUI JIM SUNGLASSES	Ms	LARROQUE	Martine	Managing Director
MEDFA	Ms	RAJNISH	Reeshma	Admin Co-ordinator
MEDFA	Ms	ENKIRI	Micheline	Administration & Support Manager
MEDITERRANEAN SHIPPING	Mr	KESHK	Youssef	Managing Director
MIDDLE EAST AIRLINES	Mr	SEIFEDDINE	Mounir	Head Of Cabin Purchases



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MMI	Mr	MURRAY	Paul	Sales Manager Travel Retail
MORELLATO MEA	Ms	SABBAGH	Theresa	Regional Manager
MORGAN & OATES MUSCAT DUTY FREE	Mr Mr	GALBRAITH BYRNE	Kevin Thomas	Sales Director General Manager
NESTLE I.T.R.	Mr	BRENNAN	Alan	Customer Marketing Manager
NESTLE I.T.R.	Mr	CÖBEK	Devrim	General Manager
NESTLE I.T.R.	Mr	STIEGER	Roland	Head of Sales
NESTLE I.T.R.	Mr	ABOUNAOU	Fady	Regional Business Manager
NEUHAUS	Mr	LEGALLAIS	William	Travel Retail Manager Europe & Middle East
NTDE DUBAI	Mr	AHMADI	Ebad	Director - Tobacco Operations
NTDE DUBAI	Mr	NAGDEV	Khemo	Duty Free Manager
OAP TRAVEL RETAIL DPGP	Mr	NAOUR	Gilles	Area Manager Europe & Middle East
OAP TRAVEL RETAIL DPGP	Mr	BLOT	Pascal	General Manager
ODETTE NICOS PETRIDES S.A.	Mr	KATAKALIDIS	George	
P&G PRESTIGE	Mr	Erickson	Chris	Team Leader Middle East & North Africa
P&G PRESTIGE	Mr	EL CHAAR	Nour	Area Manager Travel Retail
P&G PRESTIGE	Mr	NOUFAILY	Bachir	Area Manager Travel Retail





# THE MEDFA CONFERENCE

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PAMCO	Mr	ENKIRI	Ghassan	CEO
PAMP	Mr	PRASAD	Ravi	CEO
PARAMOUNT FARMS EUROPE	Mr	VLAEMINCK	Kristof	Director of Marketing, EMEA
PARAMOUNT FARMS EUROPE	Mr	HAZELOF	Tom	Director of Retail Sales, EMEA
PARAMOUNT FARMS EUROPE	Mr	KFOURI	James	Director Of Sales
PARFUMS CHRISTIAN DIOR	Mr	DANAI	Alireza	Area Manager
PARFUMS CHRISTIAN DIOR	Mr	CHARTIER	Joffrey	Director Travel Retail Europe Middle East Africa
PATON'S MACADAMIAS	Mr	SWINDON	Mark	Head Of Sales
PATRON SPIRITS	Mr	RATCLIFFE	Gordon	Area General Manager
PATRON SPIRITS	Mr	MCDONNELL	John	Chief Operating Officer
PATRON SPIRITS	Mr	HILL	Mike	Vice President Europe, Middle East & Africa
PERFUME HOLDING	Mr	MALEK	Patrick	Middle East & Africa Sales Director
PERNOD RICARD	Mr	SABHARWAL	Gaurav	A V P International Brands
PERNOD RICARD	Mr	HARDING	Ryan	Area Manager Duty Free
PERNOD RICARD	Mr	REAH	Stephen	Area Manager Northern Emirates
PERNOD RICARD	Mr	COX	Nicholas	Brand Manager
PERNOD RICARD	Mr	KACZAN	Paul	Brand Manager
PERNOD RICARD	Ms	RYAN	Catriona	Brand Manager
PERNOD RICARD	Mr	PAPAIOANNOU	Michalis	Head Of Marketing



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PERNOD RICARD	Mr	FREEBORN	David	Managing Director
PERNOD RICARD	Mr	PALLIYATH	Vipin	Regional Sales Manager
PERNOD RICARD	Mr	DARRORT	Max	Trade Marketing Executive
PERSIAN DUTY FREE	Mr	RAHIMIAN	Hassan	Duty Free Manager
PERSIAN DUTY FREE	Mr	JAMALAN	Hamid reza	Managing Director
PEUCH ET BESSE SARL	Mr	COMBE	Sylvain	Duty Free Manager
PHILIP MORRIS	Mr	PATRIKALOS	Nikos	Area Manager Duty Free G C C & Levant
PHILIP MORRIS	Mr	RAMCHANDANI	Hemant	Manager Duty Free
PHILIP MORRIS	Mr	KHALIL	Ali	Manager Duty Free Levant
PHILIP MORRIS	Mr	RECKART	Andreas	Manager Marketing M. E & Indian Subcontinent
PHILIP MORRIS	Mr	PIORKOWSKI	Arnaud	Region Director Duty Free M.e & Indian Subcontinen
PHILIP MORRIS EGYPT L.L.C.	Mr	ABDELRAHIM	Ashraf	Manager Duty Free
PHILIP MORRIS	Mr	HEGAB	Mohammed	Manager Duty Free
PHILIP MORRIS	Mr	HESS	Christian	Region Director Duty Free Africa
PHILIPS	Ms	TODOROVIC	Desanka	Director Loyalty & Incentive / Travel Retail
PPS PUBNS./TFWA DAILIES	Mr	HILL	Ian	Publisher
PREMIER PORTFOLIO	Mr	MAXWELL	Garry	Sales & Purchasing Director
PRESTIGE SUPPLIES INC.	Ms	MURPHY	Grace	Sales & Marketing Executive



# THE MEDFA CONFERENCE

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PROTEGE INTERNATIONAL	Mr	LEVY	Andre	Chairman
PUIG	Mr	EL KHOURI	Alexandre	Customer Development Manager
PUIG	Mr	VALENTI	Ignacio	General Manager
PUIG	Ms	AZZAM	Krystal	Key Account Manager
PUIG	Ms	RICHARDSON	Andrea	Key Account Manager
PUIG	Ms	HAWKSBY	Gillian	Travel Retail Manager
PVM GLOBAL TRAVEL RETAIL	Mr	DE HOOGH	Rolf	International Account Manager
QATAR DUTY FREE	Mr	KUWADEKAR	Devesh	Business Development & Marketing Manager
QATAR DUTY FREE	Mr	BURKE	Maurice Noel	Senior Advisor / Consultant
QATAR DUTY FREE	Mr	MULLEN	Martin	Senior Retail Consultant
QATAR DUTY FREE	Mr	HUNTER	Keith	Senior Vice President
RASHIDEEN EGYPT	Mr	EL-GREISSY	Tarek	Executive Manager
REBIS INTL NV/ SA	Mr	COLLYN	Sven	Buyer
REFLECTA	Ms	VISCONTI	Alessandra	Managing Director
REMY COINTREAU	Mr	SANT	Peter	Managing Director
REMY COINTREAU	Mr	POWER	John	Gulf General Manager
REMY COINTREAU	Mr	ROFFE	Simon	Regional Director E M E A
RETAIL CONCEPTS	Mr	CADDICK	Stewart	Managing Director



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RETAIL CONCEPTS	Mr	CADDICK	Nigel	Managing Director
REVLON	Mr	MILLER	Art	Managing Director
ROTARY OVERSEAS LTD	Mr	JABBOUR	Fouad	Regional Sales Manager Middle East
RUSSIAN STANDARD VODKA	Mr	NOTCUTT	Andrew	Global Marketing Manager
SAUDI AIRLINES CATERING	Mr	SAATI	Abdelwahab	Chief Commercial Officer
SAUDI DUTY FREE SHOP	Mr	SAFADI	Abdul Karim	Commercial Manager
SAUDI DUTY FREE SHOP	Mr	REYNOLDS	John	General Manager
SCHRODER & SCHYLER WINES	Ms	HARRIS	Françoise	Middle East Representative
SCORPIO DISTRIBUTORS	Mr	KENNEDY	Richard	Group Sales & Marketing Director
SCORPIO DISTRIBUTORS	Mr	COWIE	Ian	Managing Director
SCORPIO DISTRIBUTORS	Mr	STONER	Garry	Travel Retail Sales Director
SCORPIO DISTRIBUTORS LTD	Mr	MCGUIRE	Stuart	Group Managing Director
SCORPIO DISTRIBUTORS LTD	Ms	BENHAM	Nathalie	Regional Account Manager
SCORPIO DISTRIBUTORS LTD	Ms	HILL	Vanessa	Travel Retail Manager
SDL GROUP	Ms	TAN	Lay Tin Tonya	Group Brand Director
SEA & SKY SUPPLY	Ms	VAN DE KERKHOF	Rianne	Business Unit Manager



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SECRET WISH	Ms	SKOURI GARCIA-PELAYO	Nadia	Founder & Chief Executive Officer
SEKONDA	Ms	EDWARDS	Sharon	Account Executive Travel Division
SEKONDA	Mr	JAMES	Trevor	Sekonda Brand Director
SELECTIVE FRAGRANCES	Mr	FARIS	Ibrahim	General Manager
SEVA GROUP BV	Ms	KLINGEMAN	Laura	Business Development Manager
SG DISTRIBUTORS	Mr	MICALLEF	Clyde	Senior Manager
SHARJAH AIRPORT AUTHORITY	Mr	DE SOUZA	Donald	Business Development Manager
SHARJAH AIRPORT AUTHORITY	Mr	AL-HAJRI (DR)	Ghanem	Director General
SHISEIDO	Mr	JEUNET	Thomas	Travel Retail Area Manager
SIEUR D'ARQUES	Mr	LESIZZA	Hugo	Area Export Manager
SO JENNY LUXURY BUBBLES 0%	Mr	PATURLE	Fabrice	Export Director
SPI GROUP	Mr	AUCHER	Jean philippe	Global Duty Free & Travel Retail Director
START JG MIDDLE EAST	Mr	COOKE	Darren	Regional Director
START JUDGEGILL	Mr	JUDGE	David	Executive Creative Director



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STORCK TRAVEL RETAIL	Ms	SANNWALD	Nelly	International Account Executive
STUART BULL ASSOCIATES	Mr	BULL	Stuart	Managing Partner
SWAROVSKI	Mr	OLSSON	Rasmus	Manager
SWEETS OF OMAN	Mr	JAIN	Mahavir	Export Manager
SWEETS OF OMAN	Mr	BALAKRISHNA	Sukumar	General Manager
SWISS WATCH GROUP	Mr	CHAINANI	Naresh	Chief Executive Officer
SWISS WATCH GROUP	Ms	KAZI	Nazish Shaukat	Product Manager
SWISS WATCH GROUP	Mr	GIRI	Sourav Kumar	Travel Retail Manager
TAZWEED TRADING LLC	Mr	NASREDDINE	Chadi	Division Manager Travel Retail
TFWA	Ms	GRANT	Jane	Advertising & Sponsoring Sales Manager
TFWA	Mr	BARRETT	Michael	Conference & Research Manager
TFWA	Mr	RIMMER	John	Conference, Research & External Affairs Director
TFWA	Ms	CHALABI	Myriem	Customers Relationship Manager
TFWA	Mr	MAINGREAUD	Alain	Managing Director
TFWA	Ms	LAMOTTE	Cécile	Marketing Director
TFWA	Mr	JUUL-MORTENSEN	Erik	President
TFWA	Mr	VANHALST	Mathieu	International Sales & Exhibitions Manager
THE DESIGN SOLUTION	Mr	GILL	Robbie	Managing Director





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THE HERSHEY COMPANY	Mr	MAURICIO	Mark	Business Manager Middle East
THE HERSHEY COMPANY	Mr	PANTANGCO	Patrick Ryan	Customer Marketing Manager
THE HERSHEY COMPANY	Ms	CRUZ	Lilibeth C.	Director World Travel Retail Asia & Middle East
THE IWSR	Mr	SMITH	Alastair	Managing Director & Chief Executive Officer
THE MOODIE REPORT	Ms	SIME	Mandy	Commercial Director
THE MOODIE REPORT	Mr	DAVITT	Dermot	Executive Director & Deputy Publisher
THE MOODIE REPORT	Mr	MOODIE	Martin	Founder & Publisher
THE MOODIE REPORT	Ms	WAMPLER	Jaelyn	President
THE NUANCE GROUP	Mr	CZEPICZKA	Wolfgang	Vice President Business Development
TOMS CONFECTIONERY	Mr	SOERENSEN	Alex	International Business Manager
TOMS CONFECTIONERY	Mr	DIGE	Peter	Travel Retail Director
TOURVEST DUTY FREE	Mr	GRIMSLEY	Selwyn	Chief Executive Officer
TOURVEST DUTY FREE	Mr	BRENNER	David	Chief Executive Officer Tigers Eye
TOURVEST DUTY FREE	Mr	FLETORIDES	Anthony	Merchandise Executive
TRAVEL BLUE LTD	Mr	PARMAR	Pradeep	Brand Manager
TRAVEL RETAIL BUSINESS	Mr	HOOK	Anthony	Accompanying
TRAVEL RETAIL BUSINESS	Mr	WEBB	Ben	Business Development Manager
TRAVEL RETAIL BUSINESS	Ms	HOOK	Janice	Company Director



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TRAVEL RETAIL BUSINESS	Ms	SMITH	Charlotte	Editor Online
TRAVEL RETAIL BUSINESS	Mr	NEWHOUSE	Douglas	Editorial Director
TRAVEL RETAIL BUSINESS	Mr	HARDY	Nigel	International Sales & Marketing Director
TRAVELLER LTD	Mr	FATTAL	Raffi	Chief Operating Officer - Regional
TRAVELLER LTD	Mr	CHALHOUB	Patrick	Co Chief Executive Officer
TRAVELLER LTD	Ms	EL HAJEB	Maysan	Department Manager - Commercial
TRAVELLER LTD	Ms	ABU OMAR	Faten	Department Manager Marketing
TRAVELLER LTD	Ms	EL OSTA	Berthe	Executive Secretary
TRAVELLER LTD	Mr	MADI	Rami	General Manager
TRAVELLER LTD	Ms	AZHIKKAL	Leena	Marketing Executive
TRAVELLER LTD	Ms	KASSEM	Mia	Marketing Executive
TRAVELLER LTD	Ms	MALLOU	Samar	Marketing Executive
TRUEBELL MARKETING & TRDG	Mr	GHANDI	Kapil	Manager Retail Operations
TRUEBELL MARKETING & TRDG	Mr	PUTHIYAPURAYIL	Mohandas	Managing Director
TRUEBELL MARKETING & TRDG	Mr	HINDE	Peter	Retail Area Manager
TWO FRIENDS	Mr	MANOCHA	Satinder	
UNILEVER	Mr	THOMAS	Luke	
UNILEVER INTERNATIONAL	Ms	FRAYNA	Rosalyn	U. I. T. R.
VALORA TRADE NORDIC	Mr	OERNBO	Carsten	Chief Executive Officer
VALORA TRADE NORDIC	Mr	KONGSTED	Dan	Director Travel Retail



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VINPROM PESHTERA SA	Ms	GERMANOVA	Evgeniya	Head Of Export Department
W. BEHN GMBH & CO KG 1025	Mr	BEHN	Rüdiger	General Manager
WHYTE & MACKAY	Mr	MONGA	Ashish	Area Director Middle East & North Africa
WILLIAM GRANT & SONS	Mr	BHATIA	Rajiv	Director - Middle East, Gulf & Indian Subcontinent
WORLD DUTY FREE GROUP	Ms	BOVE	Floriana	Asia P & C Coordinator
WORLD DUTY FREE GROUP	Ms	BRANQUINHO NAVAMUEL	Sarah	Business Relations & External Affairs Director
WORLD DUTY FREE GROUP	Mr	CAFFARENA	David	Category Manager Tobacco Spain & International
WORLD DUTY FREE GROUP	Ms	PEREZ CASA	Gloria	Central Retail Manager
WORLD DUTY FREE GROUP	Mr	PETCHEY	Martin	Global Head Of Gpt & Trading
WORLD DUTY FREE GROUP	Mr	DE MIGUEL LAGUNA	David	Global Head Of Liquor & Tobacco
WORLD DUTY FREE GROUP	Ms	AL NASHIF	Rula	Head of Trading Asia & Middle East
WORLD DUTY FREE GROUP	Mr	ALER	Jorge	International Category Manager - Food
WORLD DUTY FREE GROUP	Mr	OLMOS SUAREZ	Juan Manuel	International Category Manager Middle East & Asia
WORLD DUTY FREE GROUP	Mr	SALCEDO MENENDEZ	Ignacio	International Operation Deputy
WORLD DUTY FREE GROUP	Mr	CASTRO BENITEZ	Pedro J.	International Operations Director
WORLD DUTY FREE GROUP	Mr	SLATER	Jose Manuel	Int'l Category Manager - Liquor
WORLD DUTY FREE GROUP	Ms	ARRIBAS CORDERO	Gemma	Middle East P & C Coordinator
WORLD DUTY FREE GROUP	Mr	BENRAHMOUN SOUAF	Othman	Operations Coordinator Middle East & Asia
WORLD DUTY FREE GROUP	Mr	ALVARADO	Diego	Strategy & Corporate Development Department
WORLD DUTY FREE GROUP	Ms	ZARZA	Isabel	Strategy & Corporate Development Director
WORLD DUTY FREE GROUP	Mr	IZMIGNA	Taleb	Chairman



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WORLD DUTY FREE GROUP  
WORLD DUTY FREE GROUP

Mr QASSAB  
Mr OBEIDAT

Maher  
Samer

Chief Executive Officer  
Operations Manager Jordan

YVES ROCHER

Mr HUREL

Roland

Travel Retail Manager